

HOUSELL AND SELIER'S ALLIANCE TO LEGALLY ADVISE THEIR CLIENTS ON REAL ESTATE PROJECTS

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Housell, a leading real estate and proptech services company, and **Selier Abogados**, a firm specializing in Real Estate, have reached an agreement to offer proptech clients legal advice and execution services in the event that they have any kind of conflict in the management of the sale of their home.

Given the importance of legal advice, this agreement reinforces and complements the legal part that Housell, which began working months ago with Meeting Lawyers and which "has become one of the complementary services most demanded and valued by our clients", says **Guillermo Libre**, CEO of Housell.

Selier Abogados is a firm with a strong commitment to training. They provide legal services providing comprehensive and effective solutions to their clients, characterized by the anticipation, closeness and experience of their professionals. For **Laura Blanco**, Managing Partner of the Tax Area of the firm, the collaboration with Housell is "an opportunity to improve the user experience of its clients while we make our comprehensive services known in a sector as vital as Real Estate, in which we have great specialization".

Thanks to the alliance, Housell technicians will identify sellers and buyers who have situations or

difficulties of civil or fiscal nature with respect to housing or real estate and will put them in contact with Selier Abogados. Then, they will advise buyers and sellers on civil matters as well as in tax matters.

Houcell adds Selier to its portfolio of advisory services that began with Meeting Lawyers, another partner specialized in legal advice with which it has been working since 2021. Proptech clients will have a 30% discount on the firm's services. For Guillermo Llibre, "having the support of another firm capable of providing solutions and executing them by itself was key to continue satisfying the needs of our users", who continue to demand comprehensive and personalized treatment.