

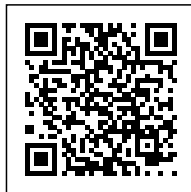
2 SEPTEMBER 2015

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News

[75% of partners believe upping IT spend would improve their firm](#)

Three in four partners in Iberia feel their firm's profitability and efficiency would be enhanced with more IT investment, while half think email poses security risk.

[Portugal, not Africa, now offers 'better growth prospects' for Lisbon firms](#)

As forecasts for growth in Angola and Mozambique are revised down, Portuguese lawyers say domestic market will provide biggest source of growth.

[Garrigues and Laffer Abogados advise on H.I.G Capital acquisition](#)

Garrigues advised H.I.G. European Capital Partners, the European arm of global private equity firm H.I.G. Capital, on the acquisition of Centros Único.

[King & Wood Mallesons instructed on PPTV's La Liga deal](#)

King & Wood Mallesons advised online television company PPTV on the €250 million acquisition of the Chinese broadcasting rights for the Spanish Football League (La Liga).

[Clifford Chance instructed on Elliott Advisors' Bionatur deal](#)

Clifford Chance acted for Elliott Advisors on its acquisition of a 70 per cent stake in Spain's Bionatur Biotechnologies.

[For more news click here](#)

Latin America News

[Jones Day to open office in Colombia](#)

Jones Day is poised to open in Bogota later this year, according to sources.

[Greenberg Traurig hires three new partners in Mexico](#)

Greenberg Traurig's Mexico office has recruited three new partners.

[For more news click here](#)

News focus

[It's good to talk](#)

New research shows that the associates in law firms in Spain and Portugal want law firm leaders to be more transparent and better communicators.



Client view

[Lawyers should be honest when making referrals - Isolux Infrastructure](#)

Law firms' flexibility on fees has a 'positive impact' on clients, but lawyers risk their reputation if they misrepresent firms to which they are referring work, says Isolux Infrastructure's Javier Prados.



Iberian Lawyer TV

[Cuba and the Pacific Alliance offer potential for law firms](#)

Javier Fernández-Samaniego, Bird & Bird



[Foreign investor interest in Portugal increasing](#)

Nuno da Cunha Barnabé, PLMJ



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Events

Legal Summit 2015

Developing an international strategy: How to navigate the "perfect storm"

17 September, Lisbon

As part of the 40 under Forty Awards Evening Iberian Lawyer will hold the Legal Summit - a debate for a specially invited group of law firm leaders and General Counsel.



[Read more](#)

Examining public procurement

29 September, Madrid

As a result of government changes at local, regional and national level, the questioning of long-term contracts linked to current projects, services and/or suppliers has become an increasing trend.



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Latest jobs

- [M&A, capital markets lawyer, leading law firm, Madrid, Ref: Corporate Associate](#)
- [Operating Compliance Officer, Campofrio Food Group, Madrid](#)

[Check all the latest job vacancies](#)



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