

# VCA INCREASES REVENUE BY 13%

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**During the year that celebrated the firm's 20th anniversary, Valadas Coriel & Associados achieved a 13% increase in turnover**



According to a recent statement from the Portuguese law firm Valadas Coriel, they ended the year 2020 with an increase in turnover of around 13%.

"We have been on a journey that we are very proud of. We started as a small boutique, located in Chiado, Lisbon, specialising in Litigation and Corporate matters. We were fundamentally bar attorneys. Nowadays, we are known in the national and international markets, not only in these areas, but also in others that, we have been developing, " said João Valadas Coriel (pictured), managing partner.

For the VCA leader, the firm's assets are human capital, underlining that they have an "exceptional team" and "professionals of the highest technical and emotional quality".

"In the last year, we moved [offices](#), we are now in a fantastic space, on the top floor of Amoreiras, we opened in [Madeira](#) in partnership with the lawyers' Kelly Silva Nunes and Cristina Gouveia e Freitas, we reinforced our partners and increased our turnover by 13% and consolidated our internationalisation strategy by joining the Grimaldi Alliance", says the managing partner.

João Valadas Coriel added that they will continue to "turn difficulties into opportunities". "We learned a lot about combining personal and professional life and how fewer hours in the office can result in more productivity and creativity. We managed to have an increasingly personalised relationship with customers and received very positive feedback regarding our recent evolution. In 2021, we expect to hire and integrate a significant number of lawyers and paralegals into our firm. In this market, you either evolve constantly, or you fall behind. We want to be at the forefront," concludes Valadas Coriel.

With a presence in Portugal (Lisbon and Funchal) and Côte d'Ivoire (Abidja), VCA has been advising on Private Wealth, Real Estate, Immigration, Tax Law, Labour Law, Corporate Law, Litigation and Dispute Resolution.