## TOP WOMEN DEALMAKERS IN SPAIN AND PORTUGAL



## Category: Archive



Iberian Lawyer wanted to know who are the women that led the main transactions per value in the legal market of Spain and Portugal this year to date. With data provided by TTR, from January 1 to October 31, this is the result


## SPAIN

Women from Allen \& Overy, Garrigues, Uría Menéndez, Clifford Chance, Lexcrea, Freshfields Bruckhaus Deringer and Baker McKenzie have participated in the main deals registered from the Spanish Legal market in the TTR platform.

In the first position of this ranking, we find Allen \& Overy Public M\&A and Equity Capital Market counsel Teresa Méndez Flórez (pictured left) with three transactions for a total value of circa €23 billion. According to the data registered in TTR, her main deal, with an approximate value of €22.6 billion, is the merger of Virgin Media and O2, as part of the A\&O cross-border team coordinated from London. The deal is still in progress and is expected to be closed next year.

Following her, in the second position of our ranking (14 in TTR's), a tie between two Garrigues partners: Tax partner Carmen Mata Pineda and EU \& Competition Law partner Susana Cabrera Zaragoza. Both of them advised on two deals with a total value of $€ 4.57$ billion. Number three is Carolina Albuerne González, Commercial counsel at Uria Menéndez, with one deal amounting to €4.3 billion. In the fourth position, English solicitor and EU lawyer Rachel Brown from Uría Menéndez as well, with six deals for a total value of over €3 billion.

Close to her, with 4 deals for a total value of $€ 3$ billion, Begoña Barrantes Díaz, M\&A/Corporate, EU Antitrust and Trade counsel at Clifford Chance, is ranked in the fifth position. Silvia Martínez Losas, founding partner of Lexcrea, is in the sixth position, with 17 deals for $€ 2.58$ billion. Cristina Esteve, Financial and Capital Markets counsel at Freshfields Bruckhaus Deringer, holds the seventh position along with her colleague, Corporate and M\&A counsel at the same firm, Miriam Pérez-Schafer, for a transaction which value reached $€ 2.56$ billion. Following them, Uria Menéndez Data Protection and E-commerce head partner Leticia López-Lapuente and Baker McKenzie EU \& Competition Law and Trade \& Commerce partner Valeria Enrich.

Spanish Women dealmakers - Legal Advisors TTR - By total value of transactions

| IBERIAN LAWYER RANKING | POSITIONIN THE TOTAL TTR RANKING (BOTH GENDERS) | NAME | LAW FIRM | DEALS | VALUE (EURM) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 3 | Teresa Méndez Florez | Allen \& Overy Spain | 3 | 22,927.43 |
| 2 | 14 | Carmen Mata Pineda <br> Susana Cabrera <br> Zaragoza | Garrigues España | 2 | 4,577 |
| 3 | 18 | Carolina Albuerne González | Uría Menéndez España | 1 | 4,300 |
| 4 | 25 | Rachel Brown | Uría Menéndez España | 6 | 3,176.45 |
| 5 | 28 | Begoña Barrantes Díaz | Clifford Chance | 4 | 3,021.44 |
| 6 | 32 | Sivvia Martínez Losas | Lexcrea | 17 | 2,584.29 |
| 7 | 33 | Cristina Esteve Miriam Perez-Schafer | Freshfields Bruckhaus Deringer España | 1 | 2,560.94 |
| 8 | 38 | Leticia LópezLapuente | Uría Menéndez España | 3 | 1,786 |
| 9 | 46 | Valeria Enrich | Baker McKenzie España | 2 | 1,338 |

* This ranking was generated with transactions registered in TTR from January 1 to October 31. The Rankings do not include joint ventures. At least one party in the transaction must be from the country.
* Asset Acquisitions transactions are included where the Target is classified as a Business Unit.


## PORTUGAL

On the Portugal side, VdA, Morais Leitão, Cuatrecasas Portugal, Sérvulo \& Associados, Abreu Advogados, and Uría Menéndez - Proença de Carvalho are the law firms where we can find best YTD (till October 31) dealmakers according to TTR.

In the first position (also in the general TTR ranking for both genders), is VdA M\&A partner Cláudia da Cruz Almeida (pictured right), with six deals for a total amount of $€_{3.8}$ billion. In her case, the main deal per value from January 1 to October 31 was the completion of the sale of a majority stake in Brisa (81.1\%) by José de Mello Group and Arcus to a consortium comprising APG (largest Dutch asset manager), Korean National Pension Service (NPS) and Swiss Life Asset Manager (SLAM). This deal was closed in October. With her participation in different aspects of the same deal that took place in April, Administrative \& Public Law/Urban Planning and Environment partner Margarida Olazabal Cabral from Morais Leitão follows in the second position.

Cuatrecasas Lisbon office M\&A partner Mariana Norton dos Reis is in third place, with five deals for a total value of $€ 1.35$ billion. Commercial and M\&A partner Sofia Carreiro and Commercial and Corporate partner Teresa Anselmo Vaz, Corporate, both at Sérvulo \& Associados, follow in the fourth position with one deal for an amount of $€ 1$ billion. Following them, Marta Romano de Castro, Corporate/M\&A and Finance professional partner at Abreu Advogados, Catarina Tavares Loureiro, Commercial partner at Uría Menéndez - Proença de Carvalho, and Filipa Martinho, M\&A and Finance counsel at Uría Menéndez too. Three VdA partners, Magda Cocco, Ana Luís de Sousa and Helena Vaz Pinto complete the list.

Portuguese Women Dealmakers - Legal Advisors TTR - By total value of transactions

| IBERIAN LAWYER RANKING | POSITIONIN THE TOTAL TTR RANKING (BOTH GENDERS) | NAME | LAW FIRM | DEALS | VALUE (EURM) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | Cláudia da Cruz <br> Almeida | VdA - Vieira de Almeida | 6 | 3,801 |
| 2 | 5 | Margarida Olazabal Cabral | Morais Leitão, Galvão Teles, Soares da Silva \& Associados | 1 | 2,433 |
| 3 | 7 | Mariana Norton dos Reis | Cuatrecasas Portugal | 5 | 1,352 |
| 4 | 4 | Sofia Carreiro Teresa Anselmo Vaz | Sérvulo \& Associados | 1 | 1,008 |
| 5 | 13 | Marta Romano de Castro | Abreu Advogados | 2 | 909 |
| 6 | 17 | Catarina Tavares Loureiro | Uría Menéndez - Proença de Carvalho | 1 | 800 |
| 7 | 20 | Filipa Martinho | Uría Menéndez- Proença de Carvalho | 1 | 421 |
| 8 | 21 | Magda Cocco | VdA - Vieira de Almeida | 1 | 375 |
| 9 | 22 | Ana Luís de Sousa | VdA - Vieira de Almeida | 3 | 193 |
| 10 | 26 | Helena Vaz Pinto | VdA - Vieira de Almeida | 1 | 50 |

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    * Asset Acquisitions transactions are included where the Target is classified as a Business Unit.

