

# LINKLATERS APPOINTS THREE PARTNERS AND ONE OF COUNSEL IN SPAIN

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## Linklaters Spain has announced the appointment of three partners and one of counsel



Linklaters has appointed (pictured from top left) Esteban Arza, Gabriel Cabello and Pablo Medina as partners of Linklaters in Spain. Likewise, it appoints Begoña Martínez as counsel.

These appointments are framed in the context of the new election of Linklaters partners at a global

level, in which this year 41 new partners have been appointed, in 11 practice areas and 14 countries. 41% of new partners are women, exceeding the firm's annual target. The promotions will go into effect on May 1, 2022.

Esteban Arza has extensive experience in all types of M&A and private equity operations, having advised Spanish and international companies and sponsors on acquisitions and sales of large groups, auction processes, joint ventures, reorganisations and restructurings. He is also an expert in takeover bids (OPAs), mergers and other corporate operations of listed companies, also having experience in corporate governance matters. He is secretary and deputy secretary of various Boards of Directors.

Gabriel Cabello has advised on numerous corporate and real estate operations of a diverse nature, including investments and divestments of shopping centers, student residences, residential complexes, office buildings, logistics warehouses and hotels, sale & lease-back operations, joint ventures, contracts management, forward funding and forward purchase, etc. He also has experience advising large real estate funds on the acquisition of loan portfolios (NPLs) and foreclosed real estate (REOs) and in the negotiation of portfolio management agreements (SLAs). He has extensive experience in urban planning and in general in the negotiation of all types of construction contracts for real estate assets.

Pablo Medina has extensive experience in equity securities market operations (IPOs, capital increases and accelerated placements), equity-linked (convertible and exchangeable bonds) and debt issuances and hybrid, international and domestic instruments, advising listed companies, investment funds and banks. He also advises on M&A transactions, restructurings and corporate governance matters. Pablo did a secondment in the New York office, works recurrently with the NY and London offices and has experience in operations in Latin America.

Begoña Martínez has participated in a wide range of national and cross-border financing operations, including corporate, acquisition, real estate, project financing, refinancing and restructuring operations, and securitizations, among others. In addition, she also has experience advising clients on capital markets, private equity, and mergers and acquisitions.

In the words of José Giménez, managing partner of Linklaters in Spain, "This is great news for the firm and a source of pride for all of us. Once again, Linklaters demonstrates its commitment to retaining talent and recognises the excellent track record."