LATERAL HIRES 2019: MDPS BULKING UP

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Category: Archive





Multidisciplinary practices have been busy strengthening their teams in the last year, in doing so they have emphasized that they are becoming increasingly competitive in the legal recruitment market



Traditional law firms beware. Multidisciplinary practices (MDPs), including the 'Big Four', are becoming an increasingly attractive proposition for law firm partners. MDPs – and in particular, EY Abogados – were among the most active firms in the legal recruitment market in 2018 as they made a significant number of lateral hires at partner level. A total of 90 lateral hires made by Spanish and Portuguese law firm at partner level were reported on iberianlawyer.com in the first ten months of 2018, and 17 per cent of these were made by MDPs. EY Abogados was the most active, hiring six partners – perhaps the most eye-catching of these was the recruitment of

Herbert Smith Freehills' Madrid head of banking and finance Gonzalo Martín de Nicolás. The fact Martín de Nicolás was recruited to head EY Abogados' structured finance practice demonstrates how MDPs are significantly strengthening departments that are not traditionally considered to be the core practice areas of MDPs. In another notable lateral hire made by a member of the 'Big Four', Deloitte recruited CMS Albiñana & Suárez de Lezo partner María Guinot in August of this year. She joined Deloitte as a partner in the firm's regulatory practice after spending five years at CMS. Guinot was part of the CMS team that that advised Brookfield on the €442 million acquisition of 50 per cent of photovoltaic energy company X-Elio from KKR and Acek in July. Andersen Tax & Legal was another MDP that was particularly active, hiring a total of four partners including Cremades & Calvo-Sotelo's banking, technology and construction specialist José Miguel Soriano. However, in the interests of balance, it should also be noted that some partners at MDPs were keen to go and work at more traditional law firms. In February this year, two EY partners – Jesús Estévez and Elizabeth Malagelada – left for Fieldfisher Jausas.

RECRUITMENT DRIVE AT ABREU ADVOGADOS

Like MDPs, other less traditional legal practices were busy boosting their ranks in the last year. Lawyou, a group of sole practitioners operating across Spain while sharing branding and resources, was one of the busiest organisations in the recruitment market, hiring nine partners specialising in a wide range of areas including real estate, banking, criminal and corporate law. Leaving aside Lawyou, which has a unique business model, the Iberian law firm that made the most lateral hires in 2019 was Abreu Advogados, which made seven lateral hires at partner level, two of the most notable being Manuel Santos Vitor and Nuno Cunha Barnabé, who both arrived from PLMJ. Cuatrecasas made a total of three lateral hires at partner level, the most notable being former Spanish deputy prime minister Soraya Sáenz de Santamaría. Meanwhile, the firm's Lisbon office hired the former directorgeneral of investigation at the Portuguese Competition Authority (AdC), Pedro Marques Bom. Corporate and M&A partners were in particularly high demand this year. One in four (24 per cent) of the reported lateral hires at partner level in Spain and Portugal involved corporate/M&A lawyers. Meanwhile, 18 per cent of the moves involved tax partners. Litigation partners accounted for 11 per cent of the lateral hires, while banking partners accounted for a further 11 per cent.

JANUARY				
Name	From	To		
Santiago Gastón de Iriarte	Andersen Tax & Legal	RSM Spain		
FEBRUARY	- Committee - Comm			
Name	From	To		
José María Gil-Robles	Garrigues	DLA Piper		
José Miguel Soriano	Andersen Tax & Legal	Cremades & Calvo-Sotelo		
Antonio Morales	Latham & Watkins	Baker McKenzie		
Nuria Bové Espinalt	M&B Abogados	Gide Loyrette Nouel		
Susana Gómez Badiola	KPMG Abogados	EY Abogados		
Jesús Estévez	EY	Fieldfisher Jausas		
Elizabeth Malagelada	EY	Fieldfisher Jausas		
MARCH				
Name	From	To		
David Isaac Tobia	Sagardoy Abogados	Deloitte Abogados		
Jesús Carrasco	Squire Patton Boggs	Broseta		
Emilio Pino Palma	Sole practitioner	Lawyou		
Maria Cortizas	Linklaters	Dentons		
Soraya Sáenz de Santamaría	Spanish deputy prime minister	Cuatrecasas		
Pedro Marques Bom	Portuguese Competition Authority	Cuatrecasas		
Tomás Pessanha	PLMJ	Garrigues		
Joan Saula	Climente & Saula	Grant Thornton		
Juan Saavedra	Supreme Court criminal chamber	Cremades & Calvo Sotelo		
Miguel Garcia Stuyck	Hogan Lovells	Ramón y Cajal		
APRIL	-10	(A)		
Name	From	To		
Mafalda Ferreira	Uria Menéndez	DLA Piper ABBC		
Juan Ramón Sadoz Villaseca	Sole practitioner	Lawyou		

José Ángel Soria Sánchez	Sole practitioner	Lawyou
José Maria Pastrana	RCD - Rousaud Costas Duran	Ceca Magán
Paula Manzano Aparisi	Sole practitioner	Lawyou
José Maria Viñals	Lupicinio Abogados	Squire Patton Boggs
MAY	and a second second second	
Name	From	To
Jaime López	EY	RSM Spain
Eva Martin	President of TEAR	Garrido Abogados
Irantzu Irastorza	Kutxabank	Uría Menéndez
Carlos Pascual Vicens	Estudio Jurídico Carlos Pascual	Romá Bohorques
Jorge García Pascual	Estudio Jurídico Carlos Pascual	Romá Bohorques
Alejandro Barrero Raya	Sole practitioner	Lawyou
Fernando Navarro	Ashurst	White & Case
Mercedes Carmona	MA Abogados	Ecix Group
Filipe Avides Moreira	Cuatrecasas	PLMJ
JUNE	- Laurence	
Name	From	To
Carmen Pérez Andújar	Alliantia	Iter Law
Sergio Gayoso	Sole practitioner	Lawyou
Paula Caro	Andersen Tax & Legal	DA Lawyers
Alejandro Alonso	Dentons	Ventura Garcés & López-Ibo
Guadalupe Díaz-Súnico	Cuatrecasas	Lener
Martin Áñez	Repsol	DRLABogados
Óscar Franco	DLA Piper	Latham & Watkins
Anil Bharwani	KPMG	EY Abogados
JULY	- Account	
Name	From	To
Blanca Cortés	CMS Albiñana & Suárez de Lezo	Roca Junyent
João Magalhães Ramalho	PLMJ	Telles Advogados
Pedro Barosa	PLMJ	Abreu Advogados
Tânia de Almeida Ferreira	Cuatrecasas	CCA Law
Ana Rita Duarte de Campos	VdA	Abreu Advogados
Marta Costa	PLMJ	Abreu Advogados
Manuel Santos Vitor	PLMJ	Abreu Advogados
Nuno Cunha Barnabé	PLMJ	Abreu Advogados
Lucas Palomar	PWC Tax & Legal	Cases & Lacambra
Bojan Radovanovic	Uría Menéndez	Cases & Lacambra
Josep Riba	Morales Abogados	Cuatrecasas
AUGUST		
Name	From	To
Maria Guinot	CMS Albiñana & Suárez de Lezo	Deloitte

LATERAL HIRES at partner level made by (berian law firms in 2013)				
STIMICE				
Sane	Street	Th.		
Cernen Worsen	Strangtion	Levron		
Carlos I Pires Divis	CiffeeChase	PineCora		
Jole Medeine	200	YSA		
helm hike	Andersen Tax & Legal	SCS Palas thopoles		
Carlos Mingratz	Androen Tex & Logal	Ora Menindex		
Daine Beltstin Garcia	Brit Juridio Tributario	Notes		
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Alberty Sahards Sinder	Minute	CNS by Pera S Reset		
Dinas Ferness	Fornes Mogados	Carca Magdas Adregados		
Curlos Primo Giméraes	Anderso Tax & Legal	Damings Hardote Magazine		
Resorter Martin	Crowlead	Vertors Cereb Liber Dor		
Tionic Toldin	Selv.	Smorts		
Francisco Carvero de Pedro	Carross	Tshro Abondos		
Series Orts	JSECHMARS & Astrialis	Wartiner Echevaria Alegado		
Ara 100	PineUera	PwCToxic Land		
Gustava Garcia Tabanic	Sale spartitioner	Carros		
Davier Colours	Viciens	Kessedys		
Meta Consiler Greden	Gimes Andro S Prentin	CNS Albitons & Suizes de Cer		
OCTOBER				
Sine	Srum	To .		
Alfonse Reports	RCC	Casola/Događes		
Maria João Ribeiro Nata	730	Kinels		
Mgad Pado	Orbitor Legal	Andreas Tax & Legal		
Consula Murries de Nicolás	Hobert Smith Freshills	ET Alregados		
Danier de Rico	Sdeportione	Lavyou		
Fermands Lilpes Hurles	Dwinhols Sutherland Nova	Ayurla Jimines Abopules		
Cliufu Sante Malaquias	Kiunta	About Maspalia		
Ements Continues	Di Lennes	See ITL Gold		
Mgud Tenboury Rebmbs	Tenhoury Alogados	Glove Andre & Pombe		
Francisco Barona	Serra Loper, Corner Marriso & Associados	Servala		
Lais Bogs Bobigus	Course Persina & Issociados	Winanda		
Patricia Minsilles	Custosass	CY Altogodos		
Maria José Barica	Gines Andre & Pumbe	Coca Magdia		
SOVEMBER				
Spr Merin	DebterLopid	EY Alrepdos		
	PeCToxi Lond	PineCota		
	CideoChare	Hee-Gorsa		
Dilac Severino Inque Ramos	McCroey	730		
José Asparta Dilla: Severino Insper Barnos Mariana Goowla de Oliveiro				