

# EVERSHEDS SUTHERLAND NEW MANAGING DIRECTOR FOR SPAIN

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Eversheds Sutherland has hired **María Eugenia Fanjul** as its new managing director. The firm achieved one of the highest increases in turnover in 2021 (17.6 million, 21.3% more than the previous year), "with the objective of obtaining revenues of 30 million euros in 2026," according to a spokesperson from the firm.

The spokesperson added: "With these forecasts, Eversheds Sutherland aims with the incorporation of Fanjul, to ensure sustainable growth and give a decisive boost to the professionalisation and institutionalisation of the firm in Spain, following in the footsteps of the structures of the large Anglo-Saxon firms and the leading Spanish law firms, providing the organisation with excellence and maximum efficiency in management."

Fanjul specialises in strategy, governance, digital transformation, ESG and talent, in areas such as infrastructure, renewable energy, transport and logistics, pharmaceuticals and healthcare, among others, both in Spain and in Europe, Latin America and the Middle East. She has more than 25 years of experience in the world of Management Consulting, advising executives of large companies worldwide in their growth programmes and optimisation of business models, and assuming executive responsibilities, including the leadership of international teams and corporate functions (diversity and human resources).

In her new role at Eversheds Sutherland, Fanjul will be responsible for the management of the firm in all matters outside the strict legal practice, such as strategy design, business development, finance, HR and diversity, business development, knowledge and team management, digital

transformation, ESG, etc.

Fanjul was a partner at global strategy consultancy Kearney, where in addition to her client advisory activity, held various executive positions such as president of the Andean region based in Colombia, member of the EMEA Steering Committee, global leader of the infrastructure practice, and head of Diversity and Inclusion in EMEA, among other positions. She is currently a trustee of the Caminos Foundation, a board member of the City of Justice in Córdoba, and sits on various advisory boards in companies in Spain and Colombia.

A civil engineer from the Universidad Politécnica and MBA from the University of Houston, Fanjul has been trained in leadership programmes at Harvard, London and IESE business schools, and is certified in ESG and international sustainable business by IASE (International Association for Sustainable Economy).

The managing partner of the firm in Spain, **Jacobo Martínez**, emphasises, "the importance of providing organisations that acquire a certain size with management mechanisms that ensure the solidity of the project by supporting all non-legal services, even more so at a time when the firm is expected to grow exponentially in the coming years". He highlights Fanjul's skills and track record, as well as her in-depth knowledge of global trends and business dynamics, "which will allow her to bring a valuable and experienced approach to the Eversheds Sutherland project in Spain."

María Eugenia Fanjul said: "It is a very exciting challenge to join an important global law firm such as Eversheds Sutherland, at a time when the firm is immersed in an ambitious project of growth and professionalisation."