

CECA MAGÁN GROWS OF 19% COMPARED TO 2021

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Ceca Magán Abogados has closed 2022 with a turnover of 16.3 million euros and this again represents a growth of 19% compared to 2021. During this year, the firm has carried out a process of commitment and renewal of strategy in its Barcelona office led by **Santiago Torent** since september. The firm, founded in 1973 by the labour lawyer **Esteban Ceca Magán**, celebrates its fiftieth anniversary in August this year.

Ceca Magán Abogados closed 2022 with a turnover of 16.3 million euros, compared to 13.7 million euros at the end of 2021, which again represents a growth of 19%. In just 5 years, the firm has accumulated a turnover increase of more than 130% and has doubled its staff, being one of the firms with the highest growth in turnover and number of professionals in the sector. It currently has more than 110 lawyers and a total of more than 140 professionals in its own offices in Madrid, Barcelona, Santa Cruz de Tenerife, Seville and Las Palmas de Gran Canaria.

For Esteban Ceca Gómez-Arevalillo, managing partner of the firm, "The last five years mark a before and after for our firm. We have gone from 7.1 million euros at the close of 2018 to 16.3 million euros this year, far exceeding the challenge of 15 million euros that we had set ourselves. These have been tough years of great demands for all of us, I do not deny it, but I believe they have made us stronger at all levels. We work in a very competitive sector, where we have been incorporating talent based on our strategy of focusing on niche markets. (...)"

In 2022, the firm has made among its most significant additions four new partners in its Barcelona office: **Àlex Santacana** in April and after the summer break, **Santi Torent** (current director in

Barcelona), **Patricia Rosell** and **Rafael Vallet**.

The labour area, which currently represents 38% of the firm's turnover, continues to be the most recognised area of the firm by international awards and directories, closing with a turnover of more than 6 million euros. Enrique Ceca, managing partner of the labour area, comments "The pandemic years have been a challenge for our firm and especially for the labour area. Thanks to the efforts of all our labour lawyers, we have been able to adapt quickly to the needs of our clients, developing a personalised and agile service. Maintaining the same enthusiasm and quality in our service allows us to continue offering a high added value service in the face of the numerous new labour regulations and obligations that have been incorporated in recent years". Likewise, their commitment for more than a decade to offering services in all areas of law for companies, means that the commercial, procedural and tax areas currently account for more than 43% of the firm's total turnover.

Esteban Ceca, managing partner, points out "Where are we looking at in 2023? We have set ourselves the next ambitious target of 19 million euros, for which we are committed to consolidating the new offices opened in 2021 in Seville and Las Palmas de Gran Canaria, making some inorganic incorporations and implementing the ambitious digitalisation plan in the firm, which will make us more efficient. Dreaming out loud, why not achieve the 30 million in another five years?"