

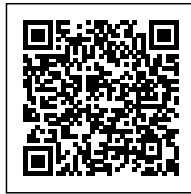
# BIRD & BIRD INCORPORATES NEW PARTNER

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The international law firm Bird & Bird has incorporated **Conchita Sáinz Sodupe** as partner to lead the real estate law department in the Madrid office. She joins with senior associate **Laura Sanchez** and associate **Alba Aparicio**, both from Ashurst.

Conchita Sáinz has 18 years of experience in the sector advising developers, investors and funds, both national and international, in all types of complex real estate transactions, including acquisitions and divestments of all types of real estate assets and sectors (logistics, commercial, hotels, residential, offices), construction, sale & lease backs, leasing, real estate management, real estate financing and portfolios of foreclosed assets and real estate secured debt.

Ms. Sáinz holds a law degree from the University of Navarra, a master's degree in International Legal Practice (MILP) from the Instituto de Empresa and she is a member of the Women's Association of Real Estate Executives (WIRES).

Before joining Bird & Bird, Conchita Sáinz developed her professional career for 14 years at the international law firm Clifford Chance, before joining Ashurst.

Bird & Bird's managing partner in Spain, **Coral Yáñez**, notes that "Conchita's enthusiastic, client-focused approach and her extensive experience and reputation in the real estate sector will undoubtedly help us to consolidate our real estate advisory offering in the Spanish market".

Conchita Sáinz, for her part, comments that "Bird & Bird is a global firm with a strong Real Estate practice at a European level. The great moment that the firm is experiencing and its constant commitment to growth in Spain means that both the team and I face this challenge with great enthusiasm and commitment".

The incorporation of Conchita Sainz and her team will bring experience and added value to the firm in a strategic practice for the firm. Its aim is to consolidate the firm's advisory services, strengthening its real estate practice and consolidating its presence and services in real estate transactions.