

# IBERIAN LAWYER'S FIRST STUDY OF IN-HOUSE LAWYERS AND ITS INAUGURAL 'GOLD AWARDS'

*Posted on 13/12/2012*



Category: [In-house news](#)



**Today, Thursday December 13<sup>th</sup>, 2012, at the Intercontinental Hotel in Madrid, Iberian Lawyer unveiled the results of the first 'In-House Lawyers Study' in Spain, and debuted its annual 'Gold Awards'.**



Times have changed dramatically, and In-House Counsel must now adopt a business approach to the management and contracting of legal services, says Iñigo Cisneros, Head of Legal at GESE Holding and coordinator of the Study in collaboration with Iberian Lawyer magazine.

Therefore, Iberian lawyer, with the help of its In-House Club and Iñigo Cisneros, Head of Legal at GESE Holding and former Head of Legal at Gamesa, conducted a Study on this very issue. Of the 200 General Counsel and Heads of Legal invited to participate, from the IBEX 35 and other domestic companies with a turnover of over €300m, over 90 percent responded.

Among others, the Study addressed issues such as the shifting pricing models, increasing use of fixed budgets, the emergence of 'paralegals' and 'secondments', the importance of compliance, trends in outsourcing and the selection criteria of external offices.

The results were also debated today by a panel of General Counsel including Beatriz Martinez-Falero (Mahou-San Miguel), Juan Venegas (ADVEO), Javier Somoza (Pullmantur), Pablo Darna (Hospital Clínico) and, Luis Elías (Grupo Planeta).

The Study's conclusions shed a light on the In-House Lawyer market in Spain as has never been done before. And the key, says Cisneros, centres around effectiveness and creativity.

**For further information on the event, please [Click Here](#).**

**If you want to receive the Executive Summary of the Study, please send an email to:**  
[research@iberianlegalgroup.com](mailto:research@iberianlegalgroup.com)

---

## **The 'Gold Awards'**

The Study was designed by members of Iberian Lawyer's In-House Club, who also wanted to highlight what they saw as best practice among their external law firms. As part of the research, therefore, Heads of Legal from Spain's largest companies were asked to nominate law firms in order of priority in three distinct categories.

On the basis of this, Iberian Lawyer launched the first of its 'Gold Awards', and today presented the winners with their awards at the event.



## Gold Award for Most Trusted Legal Advisers 2012

**Winner:** Garrigues

**Second:** Uría Menéndez

**Third:** Cuatrecasas, Gonçalves Pereira

**The other finalists in this category were:**

- 4 Clifford Chance
- 5 Hogan Lovells
- 6 KPMG
- 6 Linklaters
- 8 Herbert Smith Freehills
- 8 Pérez-Llorca
- 10 DLA Piper Spain

---

## Gold Award for Added-Value 2012

**Winner:** Allen & Overy

**Second:** Baker & McKenzie

**Third:** Herbert Smith Freehills

**The other finalists in this category were (in alphabetical order):**

- Ashurst
  - Bird & Bird
  - Freshfields Bruckhaus Deringer
  - Garrigues
  - Gómez-Acebo & Pombo
  - Grau & Angulo
  - Hogan Lovells
  - Latham & Watkins
  - PwC
  - Roca Junyent
  - Uría Menéndez
  - Viallegis - Dutilh
- 

## Gold Award for Individual Lawyer Excellence 2012

**Winner:** Juan Barona, a Partner at Allen & Overy

**The other finalists in this category were:**

- **Abigail Blanco** Garrigues
  - **Antonio Vázquez-Guillén** Allen & Overy
  - **José Antonio Rodríguez** CMS Albiñana
  - **Yolanda Azanza** Clifford Chance
- 

The inaugural 'Gold Awards' event assembled an extraordinary group of leaders of the Spanish legal profession from firms and companies such as:

3M España, S.A. - Acheron Partners - Adecco - ADVEO - Allen & Overy - Araoz & Rueda - Ariño y Villar - Baker & McKenzie - Banco Pastor - BANKIA - BDO Abogados - BP España - Brambles - Broseta Abogados - Campofrío Food Group - Carburos Metálicos - Carrefour España - Citibank - Clifford Chance - CMS Albiñana & Suárez de Lezo - Colgate Palmolive - Construcciones y Auxiliar de Ferrocarriles (CAF) - Cuatrecasas, Gonçalves Pereira - Deloitte - DLA Piper Spain S.L - Dutilh - Ecija Abogados - Effiwater - Gamesa Corporación Tecnológica, S.A. - Garrigues - gdGESTIÓN - GESE Holdings - Global Energy Services, S.A. - GModelo Europa, S.A.U. - GOLD Abogados - Grupo Clece - Grupo Planeta - Herbert Smith Spain - Hewlett Packard Servicios España - Hispasat - Hogan Lovells - Hospital Clínic Barcelona - Hyundai Motor España, S.L.U. - Iberian Lawyer - Iberian Legal Group - IE Law School- Executive Education - IE Law School- Executive Education - IKB Deutsche Industriebank AG - Indra Sistemas, S.A. - Irwin Mitchell - KPMG Forensic - Latham & Watkins - Lener - Linklaters - Mahou - San Miguel - MAKRO Autoservicio Mayorista, S.A. - Martinsa Fadesa - Meliá Hotels International - Merrill Lynch Capital Markets España - Metrovacesa - NATRA, S.A. - NH Hotels - Nokia Siemens Networks - Orange (France Télécom España) - PEREZ LLORCA - Pernod Ricard España - PLMJ - AM Pereira, Sáragga Leal, Oliveira Martins, Júdice &

Asociados - Prosegur Compañía de Seguridad - Pullmantur - RBC Investor Services España - Realia - Repsol YPF (Gas Natural Fenosa) - Ros Roca Environment - Sagardoy Abogados - SJ Berwin - Solaria - Solvay S.A. - Squire Sanders - Sun Edison - The Royal Bank of Scotland (RBS) - Thomson Lex Nova - Tyco Fire & Security Systems - Universidad de Navarra - Uría Menéndez - Vialgis

---

We would like to thank to our sponsors:



CUATRECASAS.  
GONÇALVES PEREIRA

ECIJA

GARRIGUES

Linklaters

PEREZ-LLORCA

---

### **In-House Club**

***The Iberian Lawyer In-House Club is a group for In-House Counsel, including General Secretaries and Heads of Legal and Compliance, with operational interests in Spain and Portugal. Last year, over 500 lawyers participated in the Club, receiving regular news and information about the profession or attending regular training programmes, seminars and events. The In-House Club is designed by lawyers, for lawyers, with the support of an Advisory Council. [Click Here For More Information](#)***

[Subscribe now to receive your copy of Iberian Lawyer](#)

---